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Contact:

Jay Charno ACSIA Partners LLC jay.charno@acsiapartners.com 516-935-4029

Long-Term Care Leader ACSIA Partners LLC Raises \$15,220 to Help "Kill the Wicked Witch of Alzheimer's," Jay Charno Reports

Agent

Lynbrook, NY February 24, 2017 A colorful event brightened a long-term care convention on
January 14 at the Sheraton Seattle Hotel. Over 100 participants wore purple capes as "wizards"
to help "kill the wicked witch of Alzheimer's," the mind-robbing disease that afflicts millions. Their
company, ACSIA Partners LLC, is one of America's largest long-term care insurance agencies.

The gala gathering raised \$15,220 for the Alzheimer's Association, which supports research and services to combat Alzheimer's disease and other dementias.

This is the second year that ACSIA Partners LLC has supported the Alzheimer's Association. They raised a similar amount last year at their conference in Austin, Texas.

Why is the company so concerned with Alzheimer's?

"It's one of the biggest reasons people need long-term care," says Jay Charno, who represents ACSIA Partners LLC in NY, TN, WA. "According to the Society of Actuaries, about 25% of LTC insurance claims are due to the disease. And one in nine Americans age 65 and older are afflicted, according to the Alzheimer's Association. And the rate jumps to one in three for those 85 and older. That's huge."

This puts a big burden on American households. "Families must be prepared to care for those who, for mental reasons, can no longer care for themselves," Charno points out. "It's a serious national issue."

"We're proud to contribute to the Alzheimer's Association," says Charno. "We're also glad we can make a difference directly, through our company's services."

When the disease advances, a loved one may forget where they are or when to eat, or have trouble going to the bathroom, Charno points out. "Family members must care for them personally unless a long-term care financial solution is in place -- some way of paying for professional caregiving."

A sound plan can ease the burden, which can include lifestyle stresses and diminished earning capacity.

The solutions recommended by Charno's organization include traditional long-term care insurance, life insurance or annuities with long-term care riders, critical illness insurance, and other options ranging from health savings accounts to Medicare supplement plans.

Information is available from Charno at jay.charno@acsiapartners.com, http://www.jayltc.com or 516-935-4029.

Jay Charno is a leading long-term care agent serving consumers and organizations in NY, TN, WA, with colleagues covering all other parts of the country.

In California the company is known as xACSIA Partners Insurance Agency; in other states, as ACSIA Partners.

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